

# Jun Goto

## Associate Professor

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November 20, 2025

## Research Fields

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- Development Economics
- Political Economy
- Natural Language Processing (NLP)

## Academic Employment

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- **April 2014 – March 2017:** Assistant Professor, Hitotsubashi University
- **April 2017 – July 2017:** Research Fellow, The Tokyo Foundation
- **July 2017 – December 2017:** Research Fellow, National Graduate Institute for Policy Studies (GRIPS)
- **January 2018 – September 2022:** Associate Professor, Kobe University
- **October 2022 – September 2025:** Assistant Professor, National Graduate Institute for Policy Studies (GRIPS)
- **October 2025 – Present:** Associate Professor, National Graduate Institute for Policy Studies (GRIPS)

## Visiting Positions

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- **January 2015 – March 2015:** Visiting Scholar, Oxford University
- **August 2016 – March 2017:** Visiting Scholar, London School of Economics

## Education

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- **Ph.D. in Agricultural Science, University of Tokyo**, March 2014  
*Dean's Award for Academic Excellence*
- **M.A. in Agricultural Science, University of Tokyo**, March 2009  
*Dean's Award for Academic Excellence*
- **B.A. in Economics, Chuo University**, March 2007  
*4th JBIC Thesis Contest: Best Thesis*

## Published or Forthcoming Papers

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1. **Goto, Jun**. “Career Incentives and Judicial Independence: Evidence from the Indian Lower Judiciary.” Accepted, *Journal of Development Economics*.
2. Mori, Yuko, Rajasekhar D., Manjula R., Takashi Kurosaki, and **Jun Goto** (2025). “Who Becomes a Politician in a Gender Quota System? Evidence from India.” *World Development*, Vol. 188.
3. **Goto, Jun** and Takahiro Matsui (2025). “Counterproductive Punishment in Closed Communities: Experimental Evidence from Japanese Fishery.” *Marine Policy*, Vol. 177.
4. Mori, Yuko, Rajasekhar D., Manjula R., Takashi Kurosaki, and **Jun Goto** (2024). “Do Women Council Members Allocate More Public Goods? Evidence from Rural India.” *Economic Development and Cultural Change* 73(1): 451–486.
5. **Goto, Jun**, Takashi Kurosaki, and Yuko Mori (2022). “Distance to News: How Social Media Information Affects Bribe-Giving in India.” *Japanese Economic Review* 73: 179–209.  
(Selected for the 2022 JER Best Article Award)
6. **Goto, Jun** (2013). “The Impacts of Self-Help Group Programs: Experimental and Survey Evidence from South India.” *Economics Bulletin* 33(4): 2874–2889.

## Working Papers

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1. Takahashi, Kazushi, Abu S. Shonchoy, Takeshi Aida, **Jun Goto**, Yu Ri Kim, Hisaki Kono, and Takashi Kurosaki. “Saving for the Lean Season and Seasonal Poverty Dynamics: Evidence from a Randomized Experiment and High-Frequency Data.”  
(ADB–IEA Innovative Policy Award 2023, Honorable Mention)

2. **Goto, Jun** and Tsuyoshi Tsuru. “Social Approval Seeking and Misperceived Legitimization: The Roots of Toxicity in Online Communities.” Submitted to *Journal of Political Economy*.
3. **Goto, Jun**, Takashi Kurosaki, and Yuko Mori. “Vocal Minorities and Polarization: How Extreme Views Erode Pro-Social Consensus on Social Media.” (*First Hayami Award at the 3rd Japanese Association for Development Economics (JADE) Conference*)
4. **Goto, Jun** and Kai Kajitani. “The Long-Run Effects of Patriotic Education During Political Repression: Evidence from the Cultural Revolution in China.”
5. **Goto, Jun**, Yasuyuki Sawada, and Takeshi Aida. “Conformity of Social Preferences Through Regular Interactions: Field Experiments in the Workplace.” (February 22, 2023). Available at SSRN: <http://dx.doi.org/10.2139/ssrn.4366651>
6. Aoki, Miri, and **Jun Goto**, “Building a National Identity Rooted in Democratic Values Among Political Leaders: Evidence from the Pro-democracy Movement in Taiwan.”

## Work in Progress

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- “Politician’s Term Length in Nation Building: A Historical Natural Experiment in India” (with Tomoko Matsumoto, Shunsuke Tsuda, Junichi Yamasaki)
- “Social Media, Discrimination, and Politics: Online Field Experiments in India”
- “On the Origins and Persistence of Parochial Altruism: A Tenure Institution and Intergroup Conflicts in Colonial India”

## Published Papers in Japanese

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1. **Goto, Jun**, Ishizaki Hironori, Kurosaki Takashi, Sawada Yasuyuki, and Tsuda Shunsuke, (2018). “Entrepreneurship, Informality, and Preference Heterogeneity within Small and Micro-Businesses in India” *The Economic Review*, 69(3) 242-275.
2. **Goto, Jun** and Yoichi Izumida (2009). “Efficiency and Welfare Impacts of Landholdings in Vietnam: Evidence from a Field Survey in the Red River and Mekong Deltas.” *Japanese Journal of Farm Management* 47(2).
3. **Goto, Jun**, Saori Iwase, Nao Takayama, and Yoichi Izumida (2008). “Changes in Landholdings in the Mekong Delta: Evidence from Household Survey in An Giang Province.” *Journal of Rural Economics (Special Issue)*: 361–367.

4. Takayama, Nao, Saori Iwase, **Jun Goto**, and Yoichi Izumida (2008). “Changes in Cost Structure of Rice Production in the Red River Delta: Evidence from Household Survey in Ninh Binh Province.” *Journal of Rural Economics (Special Issue)*: 356–360.
5. Iwase, Saori, Nao Takayama, **Jun Goto**, and Yoichi Izumida (2008). “The Role of Finance in Rural Household Economy in the Red River Delta.” *Journal of Rural Economics (Special Issue)*: 348–355.
6. **Goto, Jun** (2007). “The Functioning of Group Lending and the Role of Community in Microfinance: Evidence from Kerala, India.” *The 4th JBIC Thesis Contest: Best Thesis, Journal of JBIC Institute* 35: 211–225.

## Books

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- **Goto, Jun**, (2024) ”Comments: Implementing Empirical Economics into Policymaking” in *Next-Generation of Empirical Research in Economics*. eds. Keijiro. Otsuka., Takashi. Kurosaki., Yasuyuki. Sawada., and Tetsushi. Sonobe. Springer.

## Recent Presentations

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- **2025**: JADE annual conference, J-TREE workshop, Hitotsubashi University, KDI school, The Tokyo Conference on Institutions, Law, and Development (scheduled)
- **2024**: Musashi University, Kyoto University, Korean Development Institute, KDI-DIME (World Bank) Joint Conference, Tokyo Labor Economics Workshop, JADE-JTREE joint Conference, SIOE conference
- **2023**: Kansai Labor Economics Workshop, Annual Midwest Political Science Association Conference, HSI 2023, SWET, Monash-Warwick-Zurich Text-As-Data Workshop, Tsukuba University, Sophia University
- **2022**: Royal Economic Society Annual Conference, SWET, The Hong Kong University of Science and Technology, ASAE

## Awards

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- “**Saving for the Lean Season and Seasonal Poverty Dynamics**” (with Kazushi Takahashi, Abu S. Shonchoy, Takeshi Aida, Yu Ri Kim, Hisaki Kono, and Takashi Kurosaki)  
ADB-IEA Innovative Policy Award 2023, Honorable Mention

- **“Distance to News: How Social Media Information Affects Bribe-Giving in India”** (with Takashi Kurosaki, Yuko Mori), *Japanese Economic Review* (2022), 73:179–209  
Selected for the 2022 JER Best Article Award
- First Hayami Award at the 3rd Japanese Association for Development Economics (JADE) Conference, April 2021
- Dean’s Award for Academic Excellence, Dept. of Agricultural and Resource Economics, University of Tokyo, March 2014
- The 5th Annual Meeting Association of Behavioral Economics and Finance, Incentive Award, January 2012
- Award for Young Economists in International Association for Agricultural Economists (IAAE) Japanese Branch, Beijing, October 2009
- Dean’s Award for Academic Excellence, Dept. of Agricultural and Resource Economics, University of Tokyo, March 2009
- 4th Japan Bank for International Cooperation (JBIC) Thesis Contest: Best Thesis, September 2007

## Teaching

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- **Hitotsubashi University**
  - Development Economics (Graduate)
- **Kobe University**
  - Development Economics (Undergraduate)
  - Development Economics (Graduate)
  - International Economics (Undergraduate)
  - Introduction to Empirical Economics (Undergraduate)
- **GRIPS**
  - Data Science for Public Policy (Graduate)
  - Advanced Econometrics IV (Ph.D): The Frontiers of Text Analysis in Economics
  - Applied Econometrics (Japanese, Graduate)
  - Tutorial Session (Ph.D): Web Scraping, Text Analysis, and Research Management Practices Using GitHub

## Grants

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- **The State’s Hand and Media Self-Censorship: An Empirical Investigation Using Machine-Learning Approaches**, Grant-in-Aid for Scientific Research (C), 2025–2029 (Principal Investigator)
- **Factors Promoting & Restraining Discrimination in Online Communities: An Empirical Analysis of *Yahoo! Chiebukuro***, Grant-in-Aid for Scientific Research (C), 2024–2026 (Co-Investigator)
- **De-radicalisation & Social Reintegration of Former Combatants in Islamic Conflicts: Evidence from Somalia**, Nomura Foundation Research Grant, 2024–2026 (Principal Investigator)
- **Cooperative Behavior, Economic Incentives, and Social Reputation: Natural Experiments in a Japanese Q&A Site**, Grant-in-Aid for Scientific Research (C), 2020–2022 (Co-Investigator)
- **Analysis of the Effects of Information Transmission, Adjustment of interests, and Political Participation under Democracy**, Grant-in-Aid for Scientific Research (B), 2019–2022 (Co-Investigator)
- **Incentives for Politicians in Nation-Building: A Text Analysis with Assembly Records**, Grant-in-Aid for Scientific Research (C), 2019–2024 (Principal Investigator)
- **Seasonal vulnerability of the ultra-poor and its remedy: An approach through a high frequent survey and randomized experiment**, Grant-in-Aid for Scientific Research (B), 2017–2021 (Co-Investigator)
- **Study of Food Consumption Behavior: An Experimental Economics Approach**, Grant-in-Aid for Challenging Exploratory Research, 2015–2017 (Principal Investigator)
- **The Behavioral Theory for Informal Institutions: Experimental Evidence from Developing Countries**, Grant-in-Aid for Young Scientists (B), 2015–2016 (Principal Investigator)
- DC1 Research Fellow, Japan Society for the Promotion of Science (JSPS), 2009–2012

## Skills

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- **Languages:** Japanese (native), English (fluent)
- **Coding:** Java, Stata, Python, R, SQL, XML/XSL,  $\text{\LaTeX}$ ,...
- **Databases:** MySQL, SQLite
- **Web Dev:** HTML, CSS, JavaScript

## Memberships

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- American Economic Association
- The Econometric Society
- Japanese Association for Development Economics